

Dear Sirs,

We would like to introduce our company as one of the leading German manufacturer of high quality lighting products for the working environment. WILA established its reputation as an innovative market leader in the area of durable, aesthetic and economical compact lights and accent lights. Our customers can choose from our extensive range of high quality design light optics and louvres. The WILA Ergonomie21 concept focuses on the individual in the working environment of the 21<sup>st</sup> century. We develop intelligent ergonomic lighting solutions. The WILA brand stands for the optimal combination of lighting quality, lighting management, design and aesthetics.

For importing our product range which comprises following product groups:

- Office luminaires
- Compact – and Accent luminaires
- E Control – Light Management Systems
- Hospital luminaires

we are interested in finding local partners in the Iraqi lighting business which are in a position to place our products in the specification market and which have access to architects, consultants, designers and specifiers.

We endeavour, to establish long-term, valuable partnerships with our customers.

For immediate information about our company and products please visit our website:

[www.wila.com](http://www.wila.com)

If you require any further information please do not hesitate to contact us.

WILA Leuchten GmbH

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